

Date: November 20, 2008

To: NGCA Members

From: John Paesani

Re: Minutes from meeting of November 19, 2008

Members Present

Barney Caulfield
David DiBattista
John Newson
Richard Strouse
JP Mereen
Charles Whitty
Michael Driscoll

Others Present

John Paesani, PGA Professional
Bruce Morse, Superintendent
Josh Pothier, Assistant City Comptroller
Glenn Miller, Member's Club

Meeting called to order at 7:05 pm.

Motion by Mr. Driscoll, seconded by Mr. DiBattista to approve minutes of October meeting as sent. This motion passed unanimously.

Chairman's Report/Correspondence

- No correspondence received.

Caddy Shack

Jason Bromley has requested to operate the restaurant for the full year excepting Christmas week.

Discussion of proposal including snow plowing issues.

Treasurer's Report

Revenues in October 2008	\$ 62,122.62 (down \$5,000 over Oct. 2007)
YTD	\$1,154,166.81

- Revenues for the year are down slightly, expenses as well due to cutbacks.

Motion by Mr. DiBattista, seconded by Mr. Mereen to accept financial report as presented, this motion passed unanimously.

Clubhouse Committee

- No report presented.

Greens Committee

- No report presented.

Planning Committee

- No report presented.

Budget Committee

- Discussion of signs on course, questions of pricing per sign (\$1,000 to \$1,500)

Motion by DiBattista, seconded by Mr. Mereen to let Chairman Caulfield and John Paesani negotiate an arrangement with Paul Sas to handle sales of signs.

- In May of 2009 NGCA will host a Norwich Chamber of Commerce Business After Hours social event. This will be co-sponsored by Jason Bromley.
- 350th Committee requests NGCA collect entry fees and keep track of funds for their golf tournament to be held on June 25th.

Budget for 2009:

- Committee has had multiple meetings.
- Jim Homiski of the Member's Club participated and was very helpful with comments and suggestions.
- John Paesani also had multiple suggestions for revenue raising based on analysis of 2008 play and fees.
- Committee is suggesting a reduction in fees for nonresidents for both green fees and member dues.
- Twilight play and 9 hole rounds are both up over previous years.
- Competition charges more for golf car fees than we do, particularly for 9 hole and twilight rounds.
- Committee tried to add value to the memberships by:
 - o Offering members a 10% discount on gift card purchases
 - o Complimentary guest passes, 1 for each month of the golf season

Motion b Mr. Strouse, seconded by Mr. DiBattista to accept committee recommendations and fees as listed on attached pages. This motion passed unanimously.

Expense Budget for 2009:

Maintenance Budget	\$839,790.40
Pro Shop Budget	\$286,000
General Budget	\$129,000
Clubhouse Budget	\$ 17,000

Organization Total: \$1,271,790.40

Motion by Mr. Strouse, seconded by Mr. DiBattista to approve subcommittee's report setting a budget of \$1,271,790.40. This motion passed unanimously.

Superintendent's Report

- Received a refund of \$1,128.00 for overpayment to Lesco.
- Expense to replace cart path on #1 came to \$7,291.15 including paving of \$2,300.

Professional's Report

- Joe Sachatello tournament will be back here in 2009.
- Planning for 350th Anniversary Tournament is moving forward.
- Proposed tournament schedule for Member's Club for 2009 presented.
- Discussion of advertising budget for 2009.
- Upgrade for course web site proposed and approved.

Member's Club

- 72 players in last club tournament.
- Club broke event this year.
- Member's Christmas party set for Dec. 21st.

Motion by Mr. DiBattista, seconded by Mr. Newson to adjourn at 8:25 passed unanimously.